

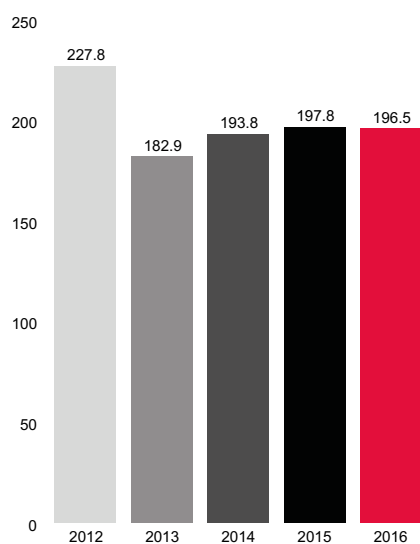
# At a Glance

## Key Financials in EUR million

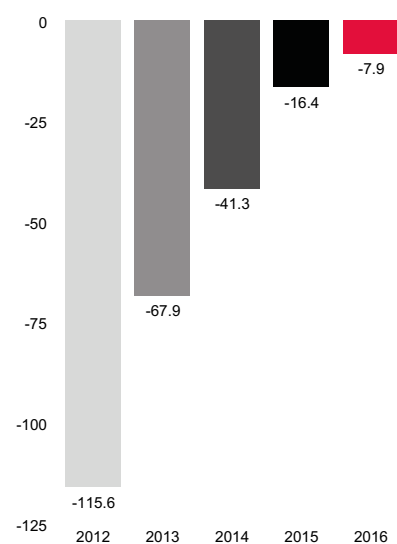
	2016	2015	2014	2016-2015
	Full Year	Full Year	Full Year	YoY
Revenues	196.5	197.8	193.8	-1%
Gross profit	56.3	49.8	39.7	13%
Gross margin	29%	25%	20%	4 pp
EBITDA	-7.9	-16.4	-41.3	52%
Operating result (EBIT)	-21.4	-26.7	-58.3	20%
EBIT margin	-11%	-14%	-30%	3 pp
Net result	-24.0	-29.2	-62.5	18%
Net result margin	-12%	-15%	-32%	3 pp
Net result per share - basic (EUR)	-0.22	-0.26	-0.56	15%
Net result per share - diluted (EUR)	-0.22	-0.26	-0.56	15%
Free cash flow*	-42.9	-57.3	-47.0	25%
Total Order Intake	225.1	167.1	198.7	35%
Equipment Order Backlog (end of period)	78.1	42.9	65.2	82%

\* Operating CF + Investing CF + Changes in Cash Deposits, adjusted for acquisition effects (upfront payments and loans)

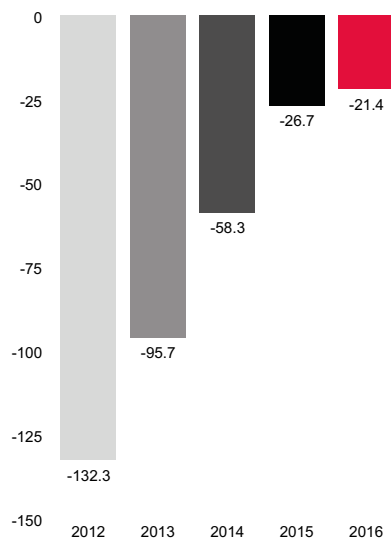
## REVENUES in EUR million



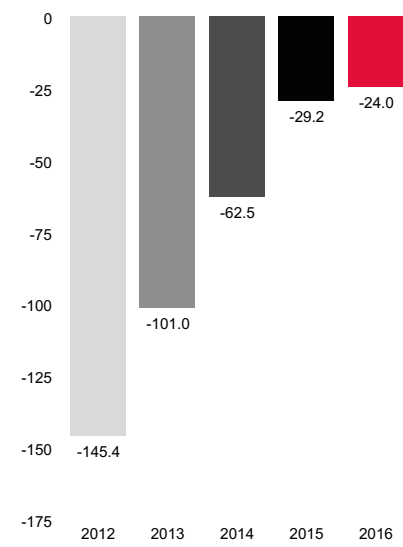
## EBITDA in EUR million



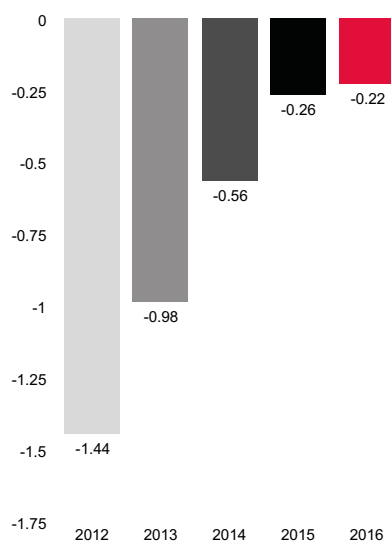
### OPERATING RESULT (EBIT) in EUR million



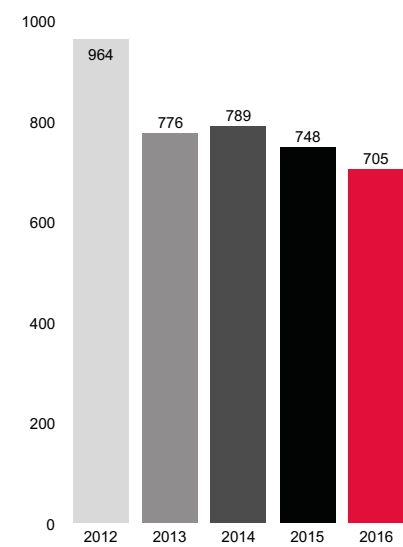
### NET RESULT in EUR million



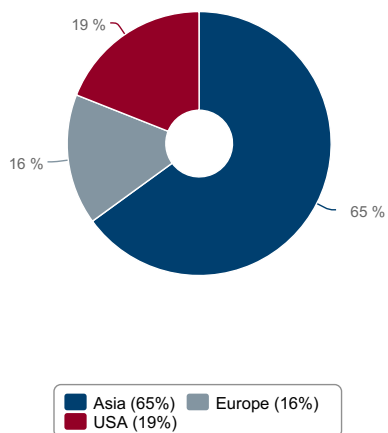
### NET RESULT PER SHARE in EUR



### NUMBER OF EMPLOYEES



## REVENUES BY REGION IN 2016



## REVENUES BY APPLICATION IN 2016

